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Lectra’s leading-edge laser airbag cutting solution to ramp up production for Key Safety Systems

US-based tier-1 supplier boosts competitiveness with FocusQuantum® cutting preparation software suite and laser cutter

Paris, December 15, 2016 – Lectra, the world leader in integrated technology solutions dedicated to industries using fabrics, leather, technical textiles and composite materials, is to deliver a state-of-the-art FocusQuantum® laser airbag cutting solution together with robust project management to optimize production capacity for tier-1 airbag supplier Key Safety Systems (KSS).

FocusQuantum’s productivity—the highest on the market—and best-in-class process capability were major factors leading to the customer’s final decision. The fully integrated hardware and software system will enable KSS to meet stringent quality standards at the lowest possible cost per airbag. The solution’s high fabric utilization rate and enhanced level of cutting quality will furthermore enable the company to minimize fabric waste.

KSS was already a Lectra customer in North America and China prior to the acquisition. Lectra’s mature support structure in the Balkan region, where it oversees other large automotive customer installed bases in Macedonia, provides customers such as KSS with responsive turnaround times. Rigorous project management and intensive support provided by Lectra’s industry experts will enable KSS to safely launch production within a very demanding time-frame.

With the acquisition of Lectra’s airbag laser cutting and nesting technologies, KSS is set to expand production capacity in Macedonia, where it manufactures cut-and-sew airbags for the growing European market. A global leader in advance-engineered safety products and one of the world’s leading airbag makers, the Michigan-based firm recently celebrated its 100th anniversary of innovation in automotive safety technology.

“Leading vehicle manufacturers worldwide count on us to produce high-performance safety systems that are increasingly more compact, and feature enhanced design meeting evolving environmental and safety requirements,” says Bogdan Petruca, Plant Manager, KSS. “With our new FocusQuantum, we will be able to continue meeting customer expectations while gaining considerable competitive advantage with the control and capacity it delivers.”

"In the airbag business, profitability is determined during production," states Céline Choussy Bedouet, Chief Marketing and Communications Officer, Lectra. "At a time when the worldwide airbag supplier ecosystem is regrouping from top to bottom, the unmatched productivity and cutting accuracy of FocusQuantum offer the assurance of quality approaching zero defects, even when handling large production volumes at high speeds."

About Key Safety Systems (KSS)

Key Safety Systems (KSS) is a global leader in mobility safety through the system integration and performance of safety-critical components to the automotive and non-automotive markets serving the active safety, passive safety and specialty product sectors. Through highly specialized design, development, and manufacturing, KSS' technology is featured in more than 300 vehicle models produced by over 60 well-diversified customers worldwide. Since commencing business as a United States start-up, serving Detroit auto makers in 1916, KSS continues today with an entrepreneurial and pioneering spirit. KSS is headquartered in Sterling Heights, Michigan, with a global network of ~13,000 employees in 32 sales, engineering, and manufacturing facilities. The company has 5 main technical centers located in the key regions of the Americas, Europe and Asia. It is an independently-operated subsidiary of Ningbo Joyson Electronic Corp. (SHA: 600699) ("Joyson Electronics").

For further information about Key Safety Systems see: www.keysafetyinc.com

About Lectra

Lectra is the world leader in integrated technology solutions (software, automated cutting equipment, and associated services) specifically designed for industries using fabrics, leather, technical textiles, and composite materials to manufacture their products. It serves major world markets: fashion and apparel, automotive, and furniture as well as a broad array of other industries. Lectra's solutions, specific to each market, enable customers to automate and optimize product design, development, and manufacturing. With more than 1,500 employees, Lectra has developed privileged relationships with prestigious customers in more than 100 countries, contributing to their operational excellence. Lectra registered revenues of \$264 million in 2015 and is listed on Euronext.

For more information, please visit www.lectra.com

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